



MEETING MINUTES OF THE HAWAII TECHNOLOGY DEVELOPMENT CORP (HTDC) BOARD OF DIRECTORS

January 12, 2023
Entrepreneurs Sandbox – Large Classroom
643 Ilalo St., Honolulu, HI 96813

Member(s) Present

Craig Nakanishi, Chairperson (Mr. Nakanishi)
 Edward Barnabas, (Mr. Barnabas)
 Sandra Fujiyama, (Ms. Fujiyama)
 Gregory Kim, (Mr. Kim)
 Bernice Kissinger, (Ms. Kissinger)
 Rick Volner Jr. (Mr. Volner Jr.)
 (depart @ 5:10 pm)
 Dane Wicker, Department of Business,
 Economic Business and Tourism (DBEDT)
 alternate ex-officio, (Mr. Wicker)
 (depart @ 3:31 pm)
 Chris J. Sadayasu, Department of Business
 Economic Development and Tourism
 (DBEDT)(Mr. Sadayasu)
 (arrive @ 3:48 pm)

Staff Present

Len Higashi, Executive Director (Mr. Higashi)
 Ray Gomez, HTDC Controller (Mr. Gomez)
 Paul Hsi, HI-CAP Program Manager (Mr. Hsi)
 Wayne Layugan, MEP Program Manager
 (Mr. Layugan)
 Stephanie Yuu-Sato, HTDC Fiscal & Contract
 Specialist (Ms. Yuu-Sato)

Member(s) Absent

Vassilis Syrmos, Vice Chair (Mr. Syrmos)
 Vincent Kimura, (Mr. Kimura)

Counsel Present

Elise Amemiya, Deputy Attorney General
 (Ms. Amemiya)

Guest(s) Present

Wayne Murphy, HATCH (Mr. Murphy)	None
Dylan Howell, HATCH (Mr. Howell)	
Iqbal Ashraf, Guild Consulting (Mr. Ashraf)	
Vijoy Chattergy, Guild Consulting (Mr. Chattergy)	

Members of the Public Present

None

Guest(s) Present Virtually

Carsten Krome, HATCH (Mr. Krome)	
----------------------------------	--





1. Call to Order

Meeting started at 3:05 p.m.

2. Roll Call

Members Present: Chair, Mr. Barnabas, Ms. Fujiyama, Mr. Kim, Ms. Kissinger, Mr. Volner Jr., and Mr. Wicker. Noted that Mr. Sadayasu arrived at 3:48 p.m. to replace Mr. Wicker who departed at 3:31 p.m.

Mr. Higashi introduces Mr. Wicker as the new DBEDT Deputy Director.

Mr. Wicker briefs the Board of his previous work with the Senate and looks forward working with the Board and HTDC.

3. Approval of the December 6, 2022 Minutes

No comments or changes to the minutes.

No testimony received.

Chair calls for a motion.

Motion to approve the December 6, 2022 minutes made by Mr. Volner Jr. / Second by Ms. Kissinger

Motion approved, Vote: 7-0

4. Executive Director's Report

Mr. Higashi provides a brief summary of the Executive Director's report.

5. Hawaii Small Business Capital Program (HI-CAP) – Investment in HATCH

A. HATCH Presentation

Mr. Higashi introduces Mr. Krome (via Zoom), Mr. Murphy and Mr. Howell from HATCH.



Posted on 03/10/23 @ 10:00 am

Hawaii Technology Development Corporation

521 Ala Moana Blvd Ste 255
Honolulu, Hawaii 96813

808-539-3806
www.htdc.org

Mr. Krome, Mr. Murphy and Mr. Howell present the slides contained in the board packet.

Mr. Hsi summarizes the HATCH Fund II investment memo, previous investments, committee involvement, portfolio consideration, fund terms, benefits, and requests recommended approval of the HATCH Accelerator Fund II for investment of up to \$5.0 million (to be allocated in three equal installments through 2024), subject to terms and conditions that meet the State Small Business Credit Initiative (SSBCI) and statutory requirements.

B. Executive Session

Chair advises that we will be going into Executive Session to discuss and consider making an investment in HATCH pursuant to Hawaii Revised Statutes §§ 92-4, 92-5(a)(8), 206M-21(b), and 206M-67.

No testimony received.

Chair calls for a motion.

Motion to convene into Executive Session made by Ms. Kissinger / Second by Mr. Sadayasu.

Motion approved, 7-0 with all members present voting in the affirmative.

Executive Session Convened at 4:09 p.m

Chair calls for a motion to adjourn Executive Session

Motion to adjourn Execution Session Mr. Sadayasu / Second by Mr. Volner Jr.

Executive Session adjourned at 4:38 pm

Chair advises that the following motion was made during executive session to approve an investment into HATCH.

Motion to approve the investment of up to \$5 million from the Hawaii Small Business Capital Program and to authorize the HTDC Executive Director to finalize terms and conditions and execute up to the \$5 million investment into the HATCH fund to be allocated in three installments through 2024 subject to terms



and conditions that meet SSBCI and statutory requirements and approval of documents by the Special Deputy AG and AG's Office.

Motion to approve made by Mr. Kim / Seconded by Mr. Barnabas

Motion approved, Vote 7-0

6. Hawaii Strategic Development Investment

Chair advises that we will be going into Executive Session to consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities pursuant to Hawaii Revised Statutes §§ 92-4 and 92-5(a)(4).

No testimony received.

Chair calls for a motion

Motion to convene into Executive Session made by Mr. Sadayasu / Second by Ms. Kissinger

Motion approved, 7-0 with all members present voting in the affirmative.

Executive Session Convened at 4:45 pm.

Chair calls for a motion to adjourn Executive Session

Motion to adjourn Executive Session made by Mr. Sadayasu / Second by Ms. Kissinger

Executive Session adjourned at 5:10 pm.

7. Announcements

8. Adjournment

Adjournment at 5:14 pm

Respectfully submitted,
Stephanie Yuu-Sato
Board Secretary